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the importance of learning to close. As he puts it, the only real reason a person fails in life is their inability to close others on providing resources, energy, money, support or whatever it is they need in order to achieve what it is they want. Below I outlined the main points that I took from this book.

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Grant Cardone: Closer's Survival Guide Summary ...

The Closer's Survival Guide Book - Grant Cardone Training A Survey Of Over 1100 Sales People Indicates That Handling Objections And Closing The Deal Are The Biggest Weaknesses Of ALL Sales People.

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