

Overconfidence And War The Havoc And Glory Of Positive Illusions

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Overconfidence And War The Havoc

Overconfidence and War is a fascinating and insightful analysis. Its skillful blend of history, psychology, and evolutionary biology is a model for a new kind of social analysis, one that will have increasing prominence in the years to come. (Steven Pinker, author of How the Mind Works and The Blank Slate)

Overconfidence and War: The Havoc and Glory of Positive ...

The age-old human proclivity to go to war shows no sign of abating. Indeed, there has been a "disquieting constancy in warfare," with more than two million battle deaths in nearly every decade since World War II, and the 1990s was "one of the worst decades in modern history," with thirty-one new outbreaks of war.

OVERCONFIDENCE AND WAR: The Havoc and Glory of Positive ...

But as Dominic Johnson argues in Overconfidence and War, states are no more rational than people, who are susceptible to exaggerated ideas of their own virtue, of their ability to control events, and of the future. By looking at this bias—called "positive illusions"—as it figures in evolutionary biology, psychology, and the politics of international conflict, this book offers compelling insights into why states wage war.

Overconfidence and War: The Havoc and Glory of Positive ...

Overconfidence and War: The Havoc and Glory of Positive Illusions. Opponents rarely go to war without thinking they can win--and clearly, one side must be wrong. This conundrum lies at the heart of the so-called "war puzzle": rational states should agree on their differences in power and thus not fight.

Overconfidence and War: The Havoc and Glory of Positive ...

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Overconfidence and War: The Havoc and Glory of Positive ...

Overconfidence and war : the havoc and glory of positive illusions by Johnson, Dominic D. P., 1974-

Overconfidence and war : the havoc and glory of positive ...

Indeed, overconfidence has been identified as a psychological precursor to conflicts such as the First World War (WWI), the Vietnam War, and the war in Iraq (Johnson 2004; Johnson & Fowler 2011 ...

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Overconfidence may contribute to excessive rates of trading in the stock market, high rates of entrepreneurial failure, legal disputes, political partisanship, and even war. The second way...

Overconfidence | Psychology Today

This conundrum lies at the heart of the so-called "war puzzle": rational states should agree on their differences in power and thus not fight. But as Dominic Johnson argues in Overconfidence and War, states are no more rational than people, who are susceptible to exaggerated ideas of their own virtue, of their ability to control events, and of the future.

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Johnson ties the trait of overconfidence to humankind's evolutionary past, maintaining that it is "an integral part of the human psyche." He finds the Iraq war, to which he devotes his last...

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Overconfidence and war: the havoc and glory of positive illusions User Review - Not Available - Book Verdict Drawing on scholarly articles, interviews, and testimony, and reports from the U.S. Army...

OVERCONFIDENCE AND WAR - Dominic D. P. Johnson - Google Books

Overconfidence and War: The Havoc and Glory of Positive Illusions. By Dominic D. P. Johnson. 288 pp, Harvard University Press, 2004. Purchase. If states could know the outcome of wars in advance, they would in many cases, even when they are likely to win, be inclined to find less harmful ways of pursuing their interests.

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The overconfidence effect is a well-established bias in which a person's subjective confidence in his or her judgements is reliably greater than the objective accuracy of those judgements, especially when confidence is relatively high. Overconfidence is one example of a miscalibration of subjective probabilities. Throughout the research literature, overconfidence has been defined in three ...

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